

BNSF RAILWAY  
WEEKLY INTERMODAL AND CARLOAD UNITS REPORT WEEK 39

WEEK ENDING SEPTEMBER 30, 2017  
WEEK ENDING OCTOBER 01, 2016

|                                 | 2017           |                    |                  | 2016           |                    |                  | % INCREASE/(DECREASE) |                    |                 |
|---------------------------------|----------------|--------------------|------------------|----------------|--------------------|------------------|-----------------------|--------------------|-----------------|
|                                 | WEEK<br>39     | 3rd QTR<br>TO DATE | YEAR<br>TO DATE  | WEEK<br>39     | 3rd QTR<br>TO DATE | YEAR<br>TO DATE  | WEEK<br>39            | 3rd QTR<br>TO DATE | YEAR<br>TO DATE |
| CONTAINERS                      | 94,470         | 1,192,499          | 3,497,677        | 89,770         | 1,108,797          | 3,297,131        | 5.24 %                | 7.55 %             | 6.08 %          |
| TRAILERS                        | 12,685         | 144,270            | 409,920          | 10,964         | 129,225            | 388,963          | 15.70 %               | 11.64 %            | 5.39 %          |
| <b>TOTAL INTERMODAL</b>         | <b>107,155</b> | <b>1,336,769</b>   | <b>3,907,597</b> | <b>100,734</b> | <b>1,238,022</b>   | <b>3,686,094</b> | <b>6.37 %</b>         | <b>7.98 %</b>      | <b>6.01 %</b>   |
| COAL                            | 40,598         | 522,735            | 1,443,720        | 40,974         | 515,629            | 1,281,295        | (0.92)%               | 1.38 %             | 12.68 %         |
| GRAIN                           | 11,213         | 130,511            | 434,586          | 13,987         | 170,007            | 442,029          | (19.83)%              | (23.23)%           | (1.68)%         |
| CHEMICALS                       | 8,813          | 107,372            | 330,445          | 8,186          | 104,967            | 328,773          | 7.66 %                | 2.29 %             | 0.51 %          |
| MOTOR VEHICLES                  | 5,225          | 63,768             | 199,325          | 5,557          | 60,970             | 182,337          | (5.97)%               | 4.59 %             | 9.32 %          |
| FOOD                            | 2,789          | 32,918             | 106,498          | 2,802          | 33,493             | 101,539          | (0.46)%               | (1.72)%            | 4.88 %          |
| METALLIC ORES                   | 2,452          | 37,499             | 98,387           | 2,355          | 28,716             | 86,173           | 4.12 %                | 30.59 %            | 14.17 %         |
| METALS                          | 2,097          | 25,229             | 74,188           | 2,037          | 21,538             | 65,947           | 2.95 %                | 17.14 %            | 12.50 %         |
| SAND/GRAVEL                     | 7,711          | 94,040             | 264,958          | 5,590          | 72,698             | 204,165          | 37.94 %               | 29.36 %            | 29.78 %         |
| STONE/CLAY/GLASS                | 2,373          | 30,930             | 83,937           | 2,166          | 30,596             | 83,718           | 9.56 %                | 1.09 %             | 0.26 %          |
| PULP/PAPER                      | 1,566          | 18,549             | 53,444           | 1,326          | 18,317             | 54,003           | 18.10 %               | 1.27 %             | (1.04)%         |
| PETROLEUM                       | 5,587          | 72,149             | 240,313          | 7,026          | 92,192             | 287,674          | (20.48)%              | (21.74)%           | (16.46)%        |
| LUMBER/WOOD                     | 1,521          | 20,566             | 62,826           | 1,702          | 20,444             | 63,008           | (10.63)%              | 0.60 %             | (0.29)%         |
| GRAIN MILL                      | 3,245          | 46,287             | 138,996          | 3,500          | 44,209             | 136,747          | (7.29)%               | 4.70 %             | 1.64 %          |
| IRON & STEEL SCRAP              | 858            | 7,851              | 23,052           | 551            | 5,528              | 17,716           | 55.72 %               | 42.02 %            | 30.12 %         |
| WASTE/SCRAP                     | 403            | 5,318              | 14,383           | 421            | 4,879              | 14,291           | (4.28)%               | 9.00 %             | 0.64 %          |
| FOREST PRODUCTS                 | 55             | 880                | 2,349            | 78             | 979                | 3,311            | (29.49)%              | (10.11)%           | (29.05)%        |
| NON-METALIC MINERALS            | 527            | 5,960              | 16,011           | 504            | 5,747              | 16,716           | 4.56 %                | 3.71 %             | (4.22)%         |
| COKE                            | 623            | 9,564              | 24,671           | 671            | 9,007              | 25,189           | (7.15)%               | 6.18 %             | (2.06)%         |
| FARM (NO GRAIN)                 | 394            | 5,589              | 19,326           | 586            | 7,655              | 20,093           | (32.76)%              | (26.99)%           | (3.82)%         |
| OTHER                           | 3,056          | 30,395             | 99,189           | 2,100          | 35,300             | 101,204          | 45.52 %               | (13.90)%           | (1.99)%         |
| <b>TOTAL CARLOADS</b>           | <b>101,106</b> | <b>1,268,110</b>   | <b>3,730,604</b> | <b>102,119</b> | <b>1,282,871</b>   | <b>3,515,928</b> | <b>(0.99)%</b>        | <b>(1.15)%</b>     | <b>6.11 %</b>   |
| <b>INTERMODAL &amp; CARLOAD</b> | <b>208,261</b> | <b>2,604,879</b>   | <b>7,638,201</b> | <b>202,853</b> | <b>2,520,893</b>   | <b>7,202,022</b> | <b>2.67 %</b>         | <b>3.33 %</b>      | <b>6.06 %</b>   |